

Alberta Chicken Producers

2020-21

EXPENSES	2018-19 Actual	2019-2020 Budget	2019-2020 Projection	2020-21 Budget	Notes
Per Diems - Board Members	150,616	160,000	159,800	164,800	Assumes same pattern of meetings attended as in 2020 and Per Diem rate effective June 2020 is held through 2021
Benefits - Board Members	9,527	7,400	7,200	7,400	**
Salaries - Mgr & Staff	601,292	696,500	639,000	655,900	Hiring of additional staff person has been put on hold until 2022 due to COVID
Benefits - Mgr & Staff RRSPs	66,380	92,210	92,210	90,700	**
Benefits - Medical	44,302	57,500	49,400	49,400	**
Contract labour	54,141	49,000	49,000	49,000	
Professional Fees***	234,814	137,000	150,250	198,000	See note below
Learning & Devp	28,911	37,000	37,000	37,000	Includes Board Coaching & Development for 2020 and training for Directors and staff
Mileage	49,027	48,000	32,000	48,900	Assumes vehicle travel returns to more normal frequency for 2021 but still scaled back slightly from 2019 actuals due to COVID-19
Hotel	45,205	52,100	29,000	41,000	Assumes hotel expenses are up from 2020 but still scaled back slightly from 2019 actuals due to COVID-19
Travel	45,320	53,100	21,000	30,000	Assumes air travel is up slightly from 2020 but still scaled back from 2019 actuals due to COVID-19
Meals	62,745	65,300	47,000	60,000	Assumes meal costs are up from 2020 but still scaled back slightly from 2019 actuals due to COVID-19; also assumes the AGM in 2021 can be held in-person
Public Relations	210,522	201,000	143,000	198,000	See Appendix 1; incl. \$26K for volunteers Honoraria & AGM Prizes for volunteers
Corporate Social Responsibility	10,167	15,000	15,000	45,000	See Appendix 2
Grants (Research)	-	145,000	111,240	145,000	Based on restructured funding for PIP (Poultry Innovation Partnership - the "re-vitalized" Poultry Research Centre) and funding for research projects
Dues & Registrations & Subscr.	54,412	73,000	68,000	65,000	Includes: Dues/Memberships for ILWG, CAP and AgSafe; Subscriptions to Canadian Poultry Magazine, Adobe Software; Slight decline in registrations for the PSIW and other industry & government relations events with more videoconferencing in 2021
Diagnostic Expense	281,150	281,600	281,600	286,400	Transition to non-profit diagnostic entity budgeted to remain on-par with current costs plus inflation
Printing	25,656	18,000	18,000	18,000	
Supplies	54,918	55,000	55,000	55,000	
Courier & Postage	10,537	11,000	9,000	9,000	
Rental	38,008	29,000	29,000	29,500	
Taxes & Licenses	36,314	39,000	37,000	39,000	3% increase in City taxes in 2021
Condo Fees	19,259	20,000	20,000	20,000	
Insurance	9,553	12,500	12,500	12,800	**
Repair & Maintenance	17,338	20,000	20,000	18,000	
Web, Internet & Computers	15,911	35,000	35,000	40,000	Relates to maintenance of ACP's website, server, computer hardware and software
Grower Program Maintenance*	206,150	329,000	329,000	338,900	Maintenance costs increase 3% annually; true cost to ACP with revenue from SK and BC = \$135K
Grower Program Upgrade	(1,232)	-	-	-	Project completed in 2020
Telephone & Utilities	26,996	30,000	30,000	25,000	
Interest & Bank Charges	6,338	6,200	6,100	6,200	
Amortization Expense	75,610	76,000	76,000	76,000	
Bad Debts	-	-	-	-	
Gain or Loss on Assets	-	-	-	-	
Miscellaneous	66,003	133,000	157,160	-	CFC Over-marketing Penalty for A-154 & A-155 Audit Period paid in 2020 fiscal year
Refund of Levies Paid	-	-	-	-	
<b>Total Expenses</b>	<b>2,555,888</b>	<b>2,901,410</b>	<b>2,765,460</b>	<b>2,858,900</b>	
<b>Normalized Expenses</b>	<b>2,489,885</b>	<b>2,768,410</b>	<b>2,595,050</b>	<b>2,775,900</b>	Backing out CFC over-marketing penalty in 2019 and 2020; and consumer study and ILWG Public Trust Project Expenses in 2021
<b>Net Income</b>	<b>(14,520)</b>	<b>(215,670)</b>	<b>(415,291)</b>	<b>(332,400)</b>	
Net Cash	61,090	(139,670)	(339,291)	(256,400)	
<b>Normalized Net Income</b>	<b>60,172</b>	<b>(82,670)</b>	<b>(281,159)</b>	<b>(249,400)</b>	Backing out Consumer Study (\$65K) and ILWG Public Trust Project (18K)
Norm. Net Cash	135,782	(6,670)	(205,159)	(173,400)	

\*\*\*NOTE - Professional Fees includes: \$35K/yr. onward for Emergency Management; \$8K for hatchery audit, \$15K for Financial Audit; \$25K for legal fees; \$15K for Strat Plan; Diagnostic Business Plan Development Facilitation: \$15K; \$18K for ILWG Public Trust Project (Grant received in 2020); and \$65K for a Consumer Study in 2021 (may be cost-shared with BC - TBC)